BBA-06

December - Examination 2017

BBA Pt. I Examination Business Communication Paper - BBA-06

Time: 3 Hours [Max. Marks: - 80

Note: The question paper is divided into three sections A, B and C. Write answers as per given instructions.

Section - A

 $8 \times 2 = 16$

(Very Short Answer Questions)

Note: Answer **all** questions. As per the nature of the question delimit your answer in one word, one sentence or maximum upto 30 words. Each question carries 2 marks.

- 1) Explain the following terms with in 30 words each:
 - (i) Communication
 - (ii) Body Language
 - (iii) Resume
 - (iv) Business Etiquettes
 - (v) Para Language
 - (vi) Gesture
 - (vii) Business Letter
 - (viii) Negotiation

Section - B

 $4 \times 8 = 32$

(Short Answer Questions)

Note: Answer **any four** questions. Each answer should not exceed 200 words. Each question carries 8 marks.

- 2) Describe important communication networks.
- 3) Explain the objectives of Business Communication.
- 4) Distinguish between formal and informal communication.
- 5) Describe the pre requisites of public speaking.
- 6) Examine Semantic Barriers in communication.
- 7) Discuss the strategy for effective group discussion.
- 8) Discuss various forms of non verbal communication.
- 9) What are the prerequisites of written communication.

Section - C

 $2 \times 16 = 32$

(Long Answer Questions)

Note: Answer **any two** questions. You have to delimit your each answer maximum upto 500 words. Each question carries 16 marks.

- 10) Explain the process of effective communication system.
- 11) Discuss the important features of Body Language in communication.
- 12) Explain the important techniques of interviewing.
- 13) Discuss the strategy for effectiveness in communication.